

**Everything  
you need  
to know**



**to get your  
IT ducks  
in a row.**



IT products from  
more than 1,600  
manufacturers



Get electronic  
quotes from 19  
contract holders



Pre-competed  
contracts make  
ordering easy



Lower prices  
and the lowest  
surcharge



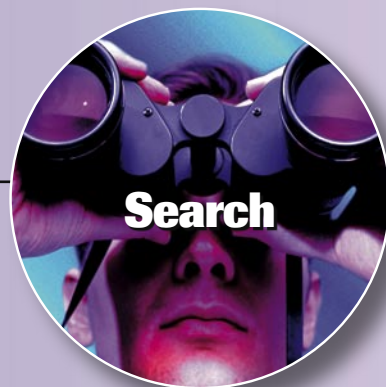
**It's all on:**  
The Government's IT Contracts

**NASA**  
**SEWP III**  
[www.sewp.nasa.gov](http://www.sewp.nasa.gov)

**Need a better way to acquire IT products?**

**It's all on SEWP III.**

**Search**



**SEWP: A funny name for a serious vehicle.**

It may have a funny name, but when it comes to making IT procurement more efficient and effective, this government-wide acquisition contract (GWAC) is all business.

Here's why SEWP is so fast and easy to use: we built it to be an extension of your procurement shop. The SEWP contract tries to eliminate everything that makes IT acquisitions so cumbersome, complicated, and time-consuming. Procurement doesn't have to be difficult. Now, it's as easy as duck SEWP (soup).

With SEWP III, we've taken all our experience from 12+ years of administering high-end IT procurements and combined it into your most powerful vehicle for finding, quoting, and ordering IT hardware, software, peripherals, and networking equipment.

**Need a fast way to get quotes and find products?**

**Now you can do it online.**



**It's all in the numbers.**

With 16 contract holders, three 8(a)s, and more than 450,000 IT products (updated daily) from over 1,600 manufacturers, SEWP III offers you all the product selection you could want. You can order just about anything you need – from PDAs to supercomputers – all on one SEWP purchase order.

You'll save time by using our powerful online tools to automatically get multiple quotes for advanced UNIX, Linux, and Windows-based workstations, IT peripherals, networking equipment, storage devices, software, and more.

You can request basic pricing information or submit a formal request for quotation. Attach your own files to your request and avoid retyping all your information. You can also search our product database to determine pricing and availability.

Automated quotes. Online searching. All on SEWP III.

**Request**



## Need an easy way to place and track orders? **SEWP takes care of that, too.**

### **Faster ordering. Continuous proactive tracking.**

SEWP III makes it easy to order with pre-competed contracts, while helping you comply with your procurement processes. Typically, end-users submit purchase requests to a contracting officer (CO), along with any required documentation. COs approve those requests according to agency procedures and submit delivery orders to the NASA SEWP BOWL. The SEWP BOWL verifies those orders and forwards them to the selected vendors. All orders are entered into the SEWP database so that we can track their progress and ensure complete compliance with all contract terms and conditions.

Once an order is in process, you can track it online at the SEWP website. Delivery times vary according to the complexity of the order. SEWP orders average 19 days.

2,300 federal sites place over 1,100 orders per month. All on SEWP III.



## Need a sure way to get your best price? **Go to [www.sewp.nasa.gov](http://www.sewp.nasa.gov).**

### **Low prices. Tiny surcharges.**

SEWP saves you money two ways. First, because SEWP represents the combined buying potential of all the agencies that use it, our vendors must provide aggressive pricing. That makes your budget the big winner.

Second, our volume – combined with our low overhead – keeps our surcharge extremely low. Currently, we're charging just 0.6%. For orders below \$2,500, there is no surcharge and surcharges are capped at \$7,500 per transaction.

That's how SEWP III lowers your cost for IT acquisitions across the board. Factor in the value of the reduced time you'll spend managing procurements and you save even more.

Check our website for current prices and surcharges. They may be even lower now – all on SEWP III.



# SEWP Contract Holders



**World Wide Technology** Sean O'Rourke, Program Manager / **314-919-1652**

World Wide Technology, a leading government systems integrator, offers information technology solutions from leading manufacturers including Cisco, Dell, HP, Microsoft, Sun, and many others. Advanced electronic procurement services and logistics systems make it easy for agencies to procure and deploy technology. For more information please visit [www.wwt.com](http://www.wwt.com).

**Unisys Corporation** Judy Harvell, Program Manager / **703-620-7920**

Unisys NASA SEWP III customers can benefit from technologies and services from over 120 suppliers, including Cisco Systems, EMC Corporation, Foundry Networks, and Entrust Technologies to name a few. Working together with its suppliers, Unisys offers a wide array of products in the categories of networking systems, servers, software, storage devices, network security, and peripherals.



**Technica Corporation dba SolantisGX (Small Business)** Jennie Sikes, Program Manager / **703-662-2053**

Technica Corporation (dba SolantisGX) is an IT systems integrator for military, security, and civilian government agencies. The company's expertise includes large-scale network and security program planning, high-speed global networks, optical networking, information assurance, and performance/compliance testing. The Technica/SolantisGX SEWP III catalog features high-end network and security equipment. Technica Corporation is a veteran-owned, SBA 8(a) company.

**Sword & Shield Enterprise Security, Inc. (Small Business)** Brenda Henderson, Program Manager / **865-777-5500 ext. 517**

Sword & Shield is a network security services company specializing in information assurance services and offering best-of-breed security products. We guarantee accurate responses to your most complex network security designs. Our security engineers are highly skilled, certified, and experienced with government security in both classified and unclassified environments. Visit our website at [www.securehq.com](http://www.securehq.com) for a tour of our security offerings. Sword & Shield is a veteran-owned, small business.



**Silicon Graphics Federal, Inc.** Larry Reynolds, Program Manager / **301-572-8914**

Silicon Graphics Federal, Inc. is the world's leader in high-performance computing, visualization, and the management of complex data. SGFI® products, services, and solutions enable its technical and creative customers to gain strategic and competitive advantages in their core businesses. The company is headquartered in Silver Spring, Maryland and has offices worldwide.

**Northrop Grumman Computing Systems** Max Kymmell, Program Manager / **301-446-3118**

Northrop Grumman is one of the largest suppliers of IT solutions to the federal government and is focused on delivering solutions in four competency areas: storage, multi-vendor networking, security, and enterprise applications. Northrop Grumman is also engaged in developing solutions for technologies such as wireless communications, collaborative computing, grid computing, and Linux clusters.



**Intelligent Decisions, Inc. (Small Business)** Gerald W. Jones, Program Manager / **703-227-3619**

Intelligent Decisions (ID) was founded in 1988 and is a certified, small, minority-owned systems integrator, VAR, and professional services company headquartered in Chantilly, Virginia. Its integration facility is ISO certified and carries a security facility clearance. ID offers a comprehensive array of desktops/notebooks, servers, workstations, white boxes, monitors, scanners, printers, PDAs, storage, high-end video adapters, networking products, and security solutions.

**iGov (Small Business)** Tom White, Program Manager / **703-749-0868**

iGov is a full-service IT consulting firm that provides manageable and cost-effective security, storage, networking, and computer technology solutions to government customers worldwide. Established in 1996, iGov has developed a broad contract portfolio featuring solutions from the leading hardware and software manufacturers in the industry. The company is headquartered in McLean, Virginia, and can be found online at [www.igov.com](http://www.igov.com).



# SEWP Contract Holders

## **IBM Corporation** Steve Irish, Program Manager / **301-240-3135**

IBM is a leader in the creation, development, manufacture, and service of the industry's most advanced information technologies, including computer systems, software, networking systems, storage devices, and micro-electronics. We are a total solution provider on SEWP, offering both IBM and non-IBM products, and the services you need to implement your solution. Whatever your IT needs, check IBM SEWP.



## **HP/Compaq** W. Gayle Parman, Program Manager / **410-798-4030**

HP is a leading global provider of products, technologies, solutions, and services to consumers and businesses. The company's offerings span IT infrastructure, personal computing and access devices, and global services. HP completed its merger transaction involving Compaq Computer Corporation on May 3, 2002.

## **GTSI-GTSI/SUN** Chuck Spence, Program Manager / **703-502-2070**

GTSI is a recognized IT solutions leader, providing products and services to federal, state, and local government customers worldwide. For nearly two decades, GTSI has served the public sector by teaming up with global IT leaders such as HP, Sun, Panasonic, Microsoft, and Cisco. We deliver maximum value via our broad range of products, extensive contract portfolio, and ISO 9000 registered logistics. Our Technology Teams are technical experts that analyze, design, install, and support a wide range of integrated IT solutions.



## **GMRI (Government Micro Resources, Inc.) (Small Business)** Pat DuLaney, Program Manager / **800-232-4671**

For nearly 20 years, GMRI has been an industry leader fulfilling the IT requirements of the federal government. GMRI offers a full range of products from leading IT manufacturers like Sun, IBM, Apple, StorageTek, EMC, and Cisco. Our highly qualified engineering staff carries certifications by the industry's major manufacturers that include Microsoft, Remedy, Legato, and many others. GMRI is a small, minority-owned business offering the pricing and performance you expect from a large company with the personal attention of a small business.

## **FCN, Inc. (Small Business)** Dolores Spriggs-Thomas, Program Manager / **240-833-1050**

FCN is a woman-owned, small business that was founded in 1991 to provide state-of-the-art technology product solutions. Our dedicated staff of knowledgeable engineers, account managers, and consultants are dedicated to anticipating and understanding our customers' wide range of requirements. We offer the best pricing, configuration, and superior technical expertise. Our headquarters are located in Rockville, Maryland with offices in Atlanta, Georgia; Richmond, Virginia; and Tampa, Florida.



## **DLT (Small Business)** Robin Klonarides, Program Manager / **703-708-9671**

An award-winning organization, DLT Solutions' commitment to government agencies has allowed us to enjoy more than ten years of rapid, sustained growth. With DLT, government customers benefit from knowledgeable and technical sales representatives, ease of order, one-hour quote turn-around, and configuration assistance. DLT teams with some of the most prominent IT manufacturers in the world including Oracle, Autodesk, VERITAS, Quantum, Quest Software, Red Hat, Symantec, and VeriSign.

## **CounterTrade Products (Small Business)** Joe Boglino, Program Manager / **303-424-9710**

CounterTrade Products, Inc.™ is a TOTAL solutions, certified, small, woman-owned 8(a) SDB corporation established in 1985 and includes CEWinc.com, ChipNet™ ProSolutions, Inc.™, and WomenOf.com™. The software and website expertise of ProSolutions Inc., together with the hardware and software integration proficiency of CEWinc.com, makes the company a leader in the technology industry.



## **CDW\*G** Kathy Marcheselli, Program Manager / **703-726-5008**

CDW\*G, a leading provider of technology to the government, offers customers a wide variety of brand-name products and services. State-of-the-art inventory systems deliver products quickly and accurately. The company's website makes it easy to purchase from contracts, research products, and retrieve order history. Visit CDWG.com today.



## The BOWL keeps SEWP hot!

# About the NASA SEWP BOWL



The SEWP BOWL (Business and Operations Workstation Laboratory) is NASA's mission control center for making federal government IT procurement faster, easier, and more cost-effective.

The SEWP BOWL customer service team keeps your procurements steaming along by answering your questions, supporting powerful online tools, facilitating the partnerships between federal customers and SEWP prime contractors, and providing delivery order processing and support.

### Support for the entire procurement lifecycle.

The SEWP BOWL helps agencies keep their focus on achieving mission results by facilitating the procurement of IT. Here's what makes SEWP your most powerful vehicle for finding, quoting, and ordering the IT hardware, software, maintenance, and solutions your organization needs:

### Pre-order support.

Visit [www.sewp.nasa.gov](http://www.sewp.nasa.gov) and you'll find powerful tools that help you get more done by:

- Providing online catalog search and request for quote capabilities
- Tracking your quote requests and vendor replies
- Answering your questions on products, quotes, and processes in a timely manner

### Order processing.

Once you've determined which contractor has the best solution, the SEWP BOWL gets your purchase moving by:

- Accepting delivery orders from your procurement organization through fax or e-mail
- Ensuring orders comply with regulations and include all required information
- Processing orders into the SEWP database within 48 hours
- Forwarding orders to SEWP prime contractors
- Reconciling orders with contractors to ensure none are lost

### Post-order support.

The SEWP BOWL continues to support you after you order by:

- Processing order status reports and posting them for online access
- Performing quality assurance checks on product delivery, product functionality, and overall customer satisfaction
- Assisting in the resolution of order or delivery issues

### Keeping costs low and productivity high.

Beyond providing direct user support, the SEWP BOWL maintains the structure, processes, and contractor relationships that make SEWP so effective for agencies. Behind the scenes, the SEWP BOWL staff keeps SEWP running smoothly for you by:

- Charting the strategic direction of the SEWP contracts and organization
- Improving customer service on a continual basis
- Processing requests for product additions within 48 hours
- Measuring and reporting contract performance and customer satisfaction

### Maintaining a healthy flow of information.

In all of its roles, the SEWP BOWL has two primary responsibilities:

- Facilitating mutually beneficial relationships between agencies and contractors
- Ensuring that all stakeholders have the knowledge they need to be effective

### The SEWP BOWL keeps critical information flowing by:

- Publishing contract details, tools, and tips on the SEWP website
- Providing online access to a database of all SEWP products
- Reaching out with informative customer training sessions, technology shows, and annual customer retreats and symposiums
- Ensuring ready access to personal support via the Web, e-mail, phone, or fax



Security support for SEWP users.

## The SEWP Security Center.

The SEWP Security Center (SEWPSC) provides agencies and users with information and access to expertise related to the information technology available on the SEWP contracts. Contacting the SEWPSC is easy via the Web or e-mail.

The SEWPSC is an outgrowth of the NASA SEWP GWAC. One of the goals of the SEWP program is to go beyond basic procurement support by also researching and reporting on key IT products and trends. A focus on research into security-related products complements SEWP's IT product scope and reflects the increasing importance of security in the use of those products. The SEWPSC is able to use technical expertise and access to SEWP vendors to study major security issues and provide general security information to all government agencies.

At the SEWP Security Center, we work to promulgate interoperability through research in leading-edge technologies, by working with standards organizations, and through trial and reference implementations. We also research practical security tools in the areas of vulnerability assessment, intrusion detection, and system auditing.

### Current projects.

**IDM** – Identity Management is a growing problem among large corporations trying to organize their identity infrastructure. The SEWP Security Center is currently working with The Open Group on developing standards to address the technologies related to Identity Management.

**NGSCB** – Microsoft, along with many PC hardware vendors, is planning to make significant changes to the PC architecture in order to enhance security through its Next Generation Secure Computing Base. The SEWP Security Center will monitor these forthcoming changes to distinguish between what is useful and what still needs improvement.

**IPSECPF** – The SEWP Security Center has developed a packet filtering policy definition application, IPSECPF, which provides symbolic service definitions, grouping, and nested grouping of machines, networks, and services in order to allow for creation and maintenance of sophisticated packet filtering policies.

## Working to provide IT security experience and tools to SEWP partners in the federal government.

– The SEWP Security Center Mission

### Our affiliations.

The SEWP Security Center is an active member of The Open Group and a charter member of The Center for Internet Security. It has participated in cross-agency work, including the NSA's Security Proof of Concept Keystone (SPOCK) product evaluations.

### Contact us.

While the SEWP Security Center maintains a very busy schedule, the staff is always on the lookout for opportunities to collaborate with industry, and in particular, other federal agencies.

If you have a project that may be a good fit, please contact us.

Website: <http://sewpsec.sewp.nasa.gov>  
E-mail: [sewpsec@sewp.nasa.gov](mailto:sewpsec@sewp.nasa.gov)



**[www.sewp.nasa.gov](http://www.sewp.nasa.gov)**  
24 x 7 x 365



**[help@sewp.nasa.gov](mailto:help@sewp.nasa.gov)**  
Get answers within 24 hours.



**helpline: 301-286-1478**  
**fax: 301-286-0317**  
**Mon–Fri, 7:30 AM–6:00 PM ET**



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